SCRIPORFILL)



M.H. Groty

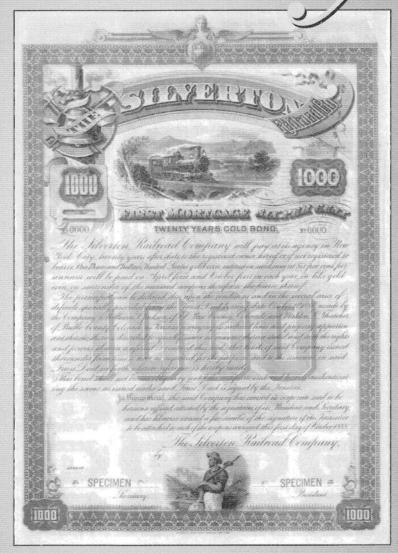


Ottobrears



IBSS Birthday

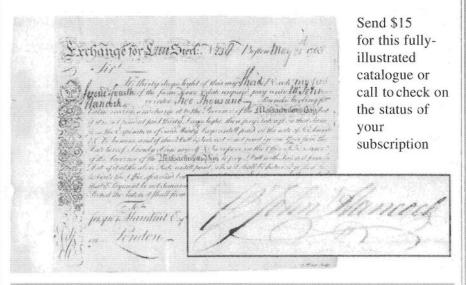
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The quarterly journal of the INTERNATIONAL **BOND & SHARE** SOCIETY

NOVEMBER 1998 • YEAR 21 • ISSUE 4

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(Addresses on page 40)

Brian Mills - Editor Ted Robinson

American Editor Howard Shakespeare European Editor

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Ev	ents	G	uid	e

Society Matters

Collectors' Billboard

News and Reviews

- · Early aviation The Marquis de Pombal
- * Russian bonds deadline

- American dogs & boxes
- France after World War I
- . . . and more besides

Features

The Company for the Cultivation of Wines in Pennsylvania (18) by Earl E Moore

Buffalo Bill and Pawnee Bill by Frank W Hammelbacher

Imprinted Revenue Stamps on US Bonds - Part 3 by Ronald E Lesher

Anglo-Scottish War Loans by Brian Mills

Otto Mears, Colorado Railroad Pioneer by Theodor Isler

Auction Reports

Society Accounts

Society Officers and Committees





MEETINGS * SHOWS * AUCTIONS

Events in *italics* are new or amended since the last listing. Items marked * have some scripophily in a paper money or other event. Contact phone numbers are given. Fax and email numbers are generally in the *IBSS Directory*. Dates are sometimes changed at short notice, so it is advisable to check with the organiser before attending.

Organisers - please send dates to the Editor.

March

- 2 IBSS Mini-auction & Meeting London (Victory Club) (+44) 1707 875659
- 6 RAAB Auction & Bourse Gelnhausen (+49) 6051 82014
- 20-21 FHW Auction & Bourse Frankfurt (+49) 531 28 18 40
- 24 * Bonhams Auction London (+44) 171 393 3949

November

- 3 IBSS Mini-auction & Meeting London (Victory Club) (+44) 1707 875659
- Stadtsparkasse Auction Ludwigshafen
 (+49) 621 5992 319
- 14 Bull & Bear Auction Geislingen (Stuttgart) (+49) 7023 73102
- 14 WHACO! Auction & Show McLean VA (+1) 703 866 0175
- 15 * Daugherty Auction Burlington MA (+1) 508 255 7488
- 17 Ineichen/HP Auction Zürich (+41) 31 312 6116
- 21-22 FHW Auction & Bourse Munich (+49) 531 28 1840

December

- 1 IBSS Christmas Party & Auction London (Victory Club) (+44) 1707 875659
- 3 NSFS Christmas Party & Auction Oslo (+47) 22 521308
- 3-5 * Internationale Anleger Messe Düsseldorf - FHW and Tschöpe Mini-auctions
- 12 Tschöpe Auction Düsseldorf (+49) 21 31 60 2756

January 1999

- 21-24 Smythe Show & Auction Strasburg PA (+1) 212 943 1880
- 23 IBSS USA Chapter Meeting Strasburg PA (+1) 201 489 2440
- 30 Summit Auction Cuyahoga Falls OH (+1) 330 922 5555

February

- 2 IBSS Mini-auction & Meeting London (Victory Club) (+44) 1707 875659
- 11 Phillips Auction London (+44) 171 629 6602
- 15 * Daugherty Auction Natick MA (+1) 508 255 7488
- 20 Hanseatisches Sammlerkontor Auction & Bourse Hamburg (+49) 40 553 72 51
- 20 * Smythe Auction Chicago (+1) 212 943 1880
- 26-27 Antik Effekten Auction Frankfurt (+49) 69 75 1183

COLLECTORS' MEETINGS

- Amsterdam Saturday lunchtimes, five times a year, at the Central Station (Vergadercentrum). Hugo van der Molen (+31) 50 534 8795
- Berlin Occasional meetings. Heinz-Wilhelm Thiede (+49) 30 645 1289
- Bern Scripophila Helvetica often meets on the same day as HP auctions
- **Brussels** Fourth Thursday of every month. Jean-Pierre Magos (+32) 10 22 32 82
- Frankfurt/Main First Thursday of every month. Ingo Korsch (+49) 6192 398 25
- **Johannesburg** Occasional meetings. Tony Ross (+27) 11 883 3967
- **Kristiansand** Monthly meetings. Oddvar Walle Jensen (+47) 22 52 1308
- London First Tuesday of every month except January and August, from 6 pm, auction usually at 7 pm., at the Victory Club, 63-79 Seymour Street, London W2 (at the intersection of Edgware Road and Seymour Street, near Marble Arch Underground). Bruce Castlo (+44) 1707 875659
- Marseille Last Friday of every month (except August & December) at Hotel Concorde Palm Beach, Promenade Georges Pompidou Christian Bernardi (+33) 4 94 59 08 01
- Oslo Meetings with auctions May, October, December, Oddvar Walle Jensen (+47) 22-52-1308
- Paris Monthly on Wednesday of the second week, at Centre Paroissial Privé des Batignolles, 75 bis, rue Truffaut, 75017. François Milleret (+33) 5 45 76 64 15
- **Toronto** November 26. Essential to phone, for security reasons at venue. Mike Smedley (+1) 416 366 2931
- USA Bi-annual meetings at Memphis TN and Strasburg PA. Richard Gregg (+1) 201 489 2440
- Zürich Most Thursday lunchtimes. José Truyol (+41) 1 980 38 06

13 NATIONS AT IBSS BOURSE

UK, USA, Germany, France, Spain, Switzerland, Turkey, Czech Republic, Ukraine, Brazil, Australia, Canada, Iceland were all represented when collectors and dealers came to London to celebrate the 20th birthday of IBSS. The very first meeting of the Society was in London on October 7 1978 when some 40 members gathered. Seven of those original members were present this time, on October 2, to share in the birthday cake and champagne, as part of the crowded and successful IBSS Bourse and Auction. We are grateful to Leslie Tripp of Scripophily International Promotions for sponsoring the champagne.

The Bourse coincided with the London Paper Weekend, when collectors came to London for

The 1984-88 IBSS Chairman Jonathan

Leslie Tripp, Michael Moule, Brian Mills)

Lyttleton (second from left) with four founder-members (from left, Peter Rooley,

several events including

Stampex (London's premier stamp and postal history fair), the International Bank Note Society's two-day fair, and paper money and scripophily auctions at Phillips and Spink's. The Committee are planning an IBSS Bourse for the same weekend in 1999.

Bourse for the same weekend in 1999.

The Society's London meeting on December 1 will be an auction together with seasonal wine and mince pies.

Frau Marie-Luise Kürle, who ceremonially cut the IBSS Birthday Cake

197A - 1918

AMERICAN MEETING



IBSS will hold its traditional breakfast meeting at the Strasburg PA show, on Saturday January 23. For details

call Richard Gregg or email Ted Robinson (numbers on page 40).

DUTCH SOCIETY MEETINGS



The Dutch society, VVOF, meets five times a year at the Amsterdam Central Station (Vergadercentrum) on

Saturdays, 11am to 2pm. Contact Hugo van der Molen.

CANADIAN MEETING



The sales at the Canadian Bond & Share Society's auction on September 26 totalled \$C2,336 on the hammer.

with 47% of the lots sold. The top priced lot was a (Canadian) Thornhill Golf & Country Club share, 1922, at \$C120. At the Annual General Meeting, held the same day, a healthy cash balance was reported, and the directors were confirmed in office.

NORWEGIAN WEBSITE



The Norwegian scripophily society, NSFS, has opened a website at

www.sidlink.com/scripo. They also have auctions two or three times a year. Email oddvar.walle.jensen@shf.no.

COLLECTORS' BILLBOARD

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BRITISH COAL MINING WANTED BY NEW MEMBER

Coal mining/colliery shares and bonds wanted, plus related companies, and histories of mines and companies

Stuart Reddish, 106 Southwell Road East, Mansfield, Notts, NG21 0EL, UK Email stuart-reddish@classicmsn.com

GOLD MINING SHARES WANTED

Western USA, Canada, Yukon etc R H Jayne, Oak View, Ruardean Hill, Drybrook, Glos., GL17 9AP, UK

EARLY IDAHO STOCKS AND BONDS WANTED

Henry Hinck, 1659 7th Avenue, Clarkston, WA 99403, USA Email StrangeRan@aol.com

OTTOMAN AND TURKISH

New member collects Ottoman and Turkish bonds and shares, sovereign bonds pre-1900 and bank shares. Umit Taftali, 183 Sutherland Avenue, London W9 1ET, UK. Email Umit.Taftali@gs.com

CANADIANS WANTED

Telephone, Banking & Railway Shares & Bonds Morris Norman, 266 Sheppard Ave. West, Willowdale, Ont., M2N 1N3, Canada

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THE SOCIETY'S LONDON AUCTIONS

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The Society holds auctions at its monthly London meetings as a service to members wishing to buy or sell. Sometimes they include one-off items from members' collections.

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Catalogues for our quarterly mail auctions (usually April, July, October, December) are sent to all members worldwide.

We are pleased to help with the disposal of complete collections Auctioneer Bruce Castlo - address on page 40

REICHSBANK HOARD BEGINS TO MOVE

BARoV, the German government body responsible for disposing of the Reichsbank hoard of 26 million old bonds and shares, has announced that the first auction will take place in Berlin, probably in mid-1999. This first sale will include only issues that are not the subject of a claim by former holders. It is believed that much less than half of the hoard will be on offer initially, and it may be two or three years before claims are settled and the remaining papers put on sale.

CORRECTION RE THARSIS

On page 19 of the August Scripophily, we stated that the shares of the Tharsis Sulphur & Copper Company are still quoted on the London Stock Exchange. This is incorrect. The shares are not quoted in London, although the company still exists as Tharsis plc, and is registered in Scotland at 48 West Regent Street, Glasgow. Uncancelled bearer certificates can be exchanged for new registered (nominative) certificates.

THE AMERICAN DREAM

The Museum of American Financial History, 26 Broadway, New York, scheduled October 29 for a party to declare open its new exhibition, 'Going Public: Own a Share in the Amertican Dream'. This traces the history of IPOs, initial public offerings. Documents on show range from 1791 to 1998. As we go to press, the world's stock markets are looking more than fragile, but we are hoping that the anniversary of the 1929 crash will prove an auspicious day for the Museum party.

ERIK BOONE

Erik and Mario Boone of the Centrum voor Scriptophilie announce that Erik's health is improving and he will once again be spending more time in the business. The Boones plan a large mail bid auction in April 1999. We are very pleased to hear it.

THE FIRST SCRIPOPHILIST

We are very sad to have to report the passing of Arthur Howell, who invented the word 'scripophily' and in consequence our first became Life Honorary The full Member. story of the search for a name for our collecting interest, by



competition in the London *Times* won by Arthur, was told in our *Journal* in February 1996.

We offer the Society's condolences to Arthur's widow Phyllis and their family, who can be assured that the name of Arthur Howell will always be recalled in the context of scripophily.



SCRIPOPHILY

Yr 21 No 3

Arthur Howell receiving his prize on May 22 1978

1998 IBSS AWARD

The 1998 IBSS Award for a Distinguished Contribution to the Advancement Scripophily has been given to Howard Shakespeare in recognition of his achievements author and editor. Howard was Editor the Society's from publications 1987 to 1997. He



edited and developed the Journal and, in 1990, wrote the Society's first Guide for Collectors. Two other books by Howard have contributed to the advancement of scripophily: France - The Royal Loans, published in 1986, and The Reference Catalogue of the Bonds and Shares of Railways and Tramways in Spain and Portugal, written jointly with Erik Boone and published in 1995.

The IBSS Award is presented from time to time to persons who have made a major contribution to the development of scripophily, over and above earning a living from it.

NEVADA MINING STOCKS

Although these books were published in 1996, we have not noted them before.

Nevada Mining Stocks and Bonds by Douglas McDonald & Fred Holabird, pub. Gypsyfoot Enterprises, Inc, Helena MT, 1996, 60 pages, paperback, \$12.95. Described as a preliminary trial listing and price guide, this book aims to list every known stock and bond certificate of mines in Nevada. Some 2,800 certificates are listed, each showing mining district, place of incorporation, colours, vignettes and estimated collectors' value, but no financial information such as capitalisation, par value and type of stock. There are a dozen pages of historical background and around 50 illustrations.

A Treasury of Mining Stocks from Nevada Territory 1861-1864 by Frank W Hammelbacher, New York 1996, 184 pages, paperback, \$25. This book lists all NT mining stocks, dated 1861-64, known to the author at the time of publication, and has more than 300 illustrations of stocks.

Mines of the West by Douglas & Gina McDonald, pub. Gypsyfoot Enterprises, Inc. Helena MT, 1996, 64 pages, paperback, \$8.95. This is not a book about certificates (except for 18 illustrations) but it aims to list all mining companies that were incorporated in Arizona, California, Colorado, Nevada, New Mexico and Mexico in 1863, the peak year for such incorporations. More than 2,500 companies are listed, with their State or Territory where known, mine location and company secretary, though without the precise company names.

WORLD DEALER LISTS

Dealers - to have your catalogue listed here, send it to the Editor. No charge. Collectors - please mention IBSS when contacting dealers.

Benecke & Rehse, Am Alten Bahnhof 4b. D-38122 Braunschweig, Germany

Wertpapier-Kurier Nr. 6 - Juli 1998 4page flyer in German, with eight quality German and US pieces, priced from DM298 to DM3,450. Includes Roberts Petroleum Torpedo Co., 1865, and the picturesque 1858 share of the Bergbau AG Medio-Rhein.

Ken Prag, PO Box 14817, San Francisco, CA 94114, USA

Sales List F A typed listing, with some vignettes shown, of 90 US stocks and bonds. About half are railroads, priced from \$6 to \$350, and the rest from a wide variety of themes. We noticed Columbia & Puget Sound RR at \$295, Boston American League Base-Ball \$165. Vanderbilt Club at and Newspapers Inc at \$195.

Paul Robinson, Ormonde Lodge, 54 Kent Gardens, Ealing, London, W13 8BU, UK List 1/98 A listing of 60 used books on banking history, mainly British, plus a dozen or so other company histories and some bills of exchange and other banking ephemera.

W H Collectables, 500 Chesham House, 150 Regent Street, London, W1R 5FA, UK Sales List ND shows 100 world bonds and shares, with 35% illustrated in 20 photocopy. countries represented, the strongest being USA (mostly railroads) and GB. The British include some nice Scottish railways. South Africans Americans with interesting autographs, a British auto share and prospectus from 1896, and some uncancelled US railroad bonds. List CN is a specialist listing of 20 Canadian bonds and shares - government, mines and railways. List B offers 8 world mining books, one dating back to 1880.

RUSSIAN DEADLINE -JANUARY

We have recently seen a communiqué issued by the French and British Governments:

"The Imperial Russian Government, at the time when it entered into [State Debt and guaranteel obligations, was without doubt the representative of Russia and definitely pledged that country, and this undertaking cannot be repudiated by the authorities, whatever they may be, which hold or may hold power in Russia, without the very foundations of international law being shaken. Otherwise there would no longer be any security in the relations between States... No principle is better established than that by which a nation is responsible for the acts of its Government, and no change in the Government can affect the obligations previously incurred.

"The obligations of Russia continue; they are, and will continue to be, binding upon the new State or group of States by which Russia is or will be represented."

The French compensation scheme, like the British repayment in 1995, is but a pale recognition of this ringing declaration, which was dated March 28,1918! The \$400 million now on offer is only a tiny percentage of the nominal value of the securities held by French citizens in 1918, and takes no account of accumulated interest.

We have been told that our outline of the scheme (Scripophily, August) is broadly correct, and that the closing date for the registration of securities with the French tax authorities is January 6 1999. Only French citizens may apply. Unlike the British repayment, the French scheme covers company shares as well as Government bonds. Again unlike the British scheme, the securities will be stamped and returned to the owners, who will retain the right to pursue additional payments through the courts. We were concerned that the Russian financial crisis might prevent the payments being made, but we understand that half the money is already in France and the rest is confidently expected in instalments.

CHINESE BONDS

An association has been formed in France to press for a settlement on Chinese bonds, some of which are still quoted on the Paris Bourse.

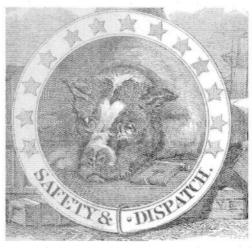
THE QUEEN OF ENGLAND

We have read various stories about this French company. Some say it was a hotel, but we have now established that it was a very up-market fur with retailer. admittedly The company was connections. formed in 1924 to acquire the business of a Monsieur Neubauer, comprising a principal shop in Paris's fashionable Rue St. Honoré, and sales facilities in expensive French hotels - Claridge's in Paris, the Negresco in Nice, and the Royal and the Normandy in Deauville.



DOG & BOX VARIETIES

SSD





Collectors are familiar with the dogand-box vignette on many stocks of US banks and other companies involved in the safekeeping of valuables. In the December 1993 Journal we told the story of Wells Fargo's dog Tig, who died at his post in the 1850s. American Express's bulldog Jack was the model for their 1860s share (left), where he is shown guarding the key to the box, but the box itself is subtly absent. Other variants are seen. We show two here - the Philadelphia Local Express Co (below right) and the West Jersey & Seashore Railroad Co (below left), and we would be happy to show others if readers would send us copies.



AUCTIONS ON THE INTERNET

We know of three websites offering auctions of scripophily on the internet. Some leading dealers are offering material through www.numismatists.com, while www.scripophily.com (no connection with the Society's www.scripophily.org) runs auctions of its own and consignors' material. www.galleryofhistory.com offers autograph auctions, and of course some scripophily pieces are included.

MORE WEBSITES

Here are some more scripophily websites worth a visit - members.xoom.com/kholter www.antiquet.com/treasuretrove www.antiqueshares.com www.historische-wertpapiere.de

AUTOBAHNEN & AUTOSTRADE

Recent auctions have included bonds issued by the German company charged with building the country's autobahns, or express roads, in the 1930s (*Scripophily*, May). The Mussolini government in Italy at the time had a public works programme similar to that in Hitler's Germany, and a few shares reflecting Italy's express roads (autostrade) construction programme are known. A recent auction included two - a share of the SA Autostrada Torino-Milano, issued in Turin, 1931, and one of Autostrade Toscane, issued Florence, 1933.

Yr 21 No 4

FRENCH RECONSTRUCTION AFTER WORLD WAR I

ur illustration in Scripophily, February, of the bond of the French city of Soissons, issued for reconstruction after World War I, aroused the interest of numerous members. We can offer more on this subject.

Our researches have revealed three other French pieces issued to finance postwar reconstruction. One is quite well-known, but the other two are rare. The well-known piece (of which perhaps three types are known) is the share of the Société pour la Reconstruction de Reims et des Pays Dévastés. This company was formed in Reims in 1919 to raise 10 million francs for reconstruction purposes. It shows the famous cathedral at Reims, and the ruins of the cities of Arras and Verdun. Of the three cities, Arras was the only one captured by the Germans, but Reims and Verdun were in the front line and seriously damaged.

The two other pieces are the loans of the Industrie Sucrière Française (the French sugar industry) and of the Group for the Reconstruction of Devastated Churches in France.

The sugar piece is full of interest, as it shows two factories, one in ruins and one rebuilt, also sugar-beets, and the arms of the six départements to benefit (Nord, Pas de Calais, Ardennes, Somme, Aisne and Marne). It also lists all the sugar companies entitled to receive funds to allow them to rebuild the destroyed factories. The Churches bond shows the ruins of a church, and one being rebuilt, as well as ringing bells and the cockerel of France. The funds were available in the six départements listed above, plus the Meuse and Oise.

French Stock Exchange reference books of the mid-1920s show many other loans for reconstruction projects (mines, schools, etc), which have not been seen on the scripophily market as far as we know.







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holds meetings at paper money shows Dues are \$17.50 per year.

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> Milan Alusic IBNS General Secretary P O Box 1642 Racine, WI 53401, USA Tel. (+1) 414 554 6255



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EARLY AVIATION



Left - The founder W G White signed this 1914 share of his White Equipoised Aeroplane Company, Montana. Hitherto, every attempt to develop twin-engined aircraft had failed, because either one engine ran faster than the other, or the coupling system led to a loss of power. White's invention promised balanced lateral control and reduction of lateral drift. The vignette shows an aircraft with the equipoise system fitted, though it is not easy to see the technical details.

Right - This 1918 share shows the biplanes and monoplanes built by Planfabris A/B Pålson, a small company from Malmö, Sweden, but we are puzzled that they fly roped together!





It is not quite clear what the Société Civile des Ballons Système Hamon, Paris, was founded to do. We are told that the aim was to manufacture balloons for a civil air service, but the design shown in the vignette does not suggest a commercially viable product. Although the structure appears strong (but complex and expensive), the basket is holding only two people, of whom one must be the pilot. Maybe this was just an experimental prototype.

WHAT ABOUT THE SMALLEST SHARE?

We have discussed the largest share certificates, but what about the smallest? Elsewhere in this issue we report on the 1783 share of Lontzen coal mine, in Belgium, printed on the reverse of a playingcard. We cannot believe there can be many shares smaller than this, but we are constantly being surprised at the oddities which arise in scripophily. There were some very small stock certificates issued in the US in the late 18th/early 19th century, but maybe not as small as a playing-card. Can anyone tell us of a smaller share?

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We are now accepting certificates for our future auctions.

/ Important Dates / Important Dates / Important Dates

December 3 to 5 1998: Düsseldorf International Shareholders' Exposition with daily auctions from 2.00pm to 3.00pm, on the main stage.

December 12 1998: Auction #42 in Düsseldorf, Renaissance Hotel 2.00pm



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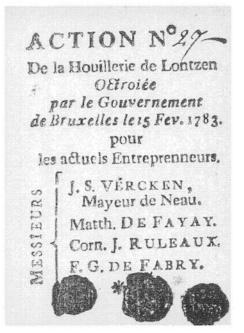
São Paulo, Brazil Phone: (+55) 11 9272 4500 Fax: (+55) 11 853 1162 e-mail: homenco@usway.com.br

A SHARE PRINTED ON A PLAYING CARD

We are pleased to show here a share issued in the Austrian Netherlands (today's Belgium), printed on the reverse of a playing card. Why it was printed on a card is beyond our understanding.

The share, dated 1783, is of a coal mine in Limburg (north-east Belgium), the Houillières de Lontzen. It is widely believed in Belgium that the Limburg coal-mining industry dates from the 19th century only. This is clearly not the case. Not only was this share issued in 1783, but the transfer deed accompanying the share states that the transfer is in accordance with the rules issued in Brussels in 1694 for all the coal-mines in the province of Limburg.

We have been told that there are a very few other cases known of shares or bonds printed on the reverse of cards. We would be very pleased to hear of others.



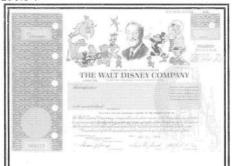
CURIOSITY FROM MILAN



The quarterly magazine of the Scripo Club de France, based in Marseille, often contains oddities from the world of scripophily, discovered by Club members. The June issue describes lottery bonds issued by the city of Milan in 1861. The bonds did not apparently pay any interest, but were drawn for repayment with a premium, at regular

drawings. This is not unusual, of course. However, what is unusual is that the amount of premium to be paid was drawn by lot, along with the number of the lucky bond. The nominal issue was Fr18,000,000, but no less than Fr26,950,000 was provided for repayment

over the life of the loan. The difference was to be paid as premiums, varying from a maximum of Fr100,000 down to only Fr46, per bond drawn. Only some 5,000 of the 400,000 bonds were to receive Fr60 or more (and only 25 won Fr100,000), so only a very few investors - or gamblers - made a fortune. As it has to be!



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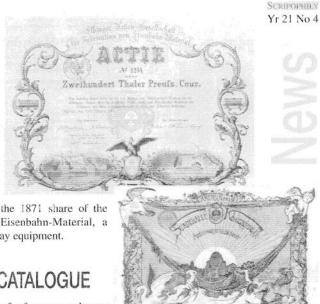
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AN EAST PRUSSIAN COLLECTION

A recent auction included one of the most remarkable regional collections we have ever seen. The subject was East Prussia (former German territory, after 1945 divided between Poland and Russia). The collection was of 121 pieces, and included almost every piece known from the region. The finest pieces were the 1907 share of the Stadthalle Königsberg, to build a

concert-hall in the capital city, and the 1871 share of the Elbinger AG für Fabrikation von Eisenbahn-Material, a builder of locomotives and other railway equipment.



BOUCHES DU RHONE CATALOGUE

We have recently learned of a loose-leaf reference catalogue of all known shares of the Bouches du Rhône département, produced by the Scripo Club de France. The Club (then known as the Scripo Club de Provence) published a second edition in 1995, and at the same time made a video showing many of the pieces. These are both excellent productions.

ROUGH RAIL RIDES



We have in the past pointed out vignettes of American trains with wheels on one side only, and others with oval wheels. The Allegheny Valley Rail Road's passenger car of 1864 takes the prize, with wheels that are oval and on one side only!

The Pullman's Palace Car Company's stock of 1887 is another fantasy railroad piece. It shows an *American* train steaming at speed past 'St Pancras Station, London, Eng.' - along the middle of the Euston Road, at that time used only by horse carriages and pedestrians, and now by cars and buses!



SOCIETY AUCTION DECEMBER 1ST

The catalogue for the Society's December auction is enclosed with this issue. There is no buyer's premium in IBSS auctions. We welcome consignments from members.



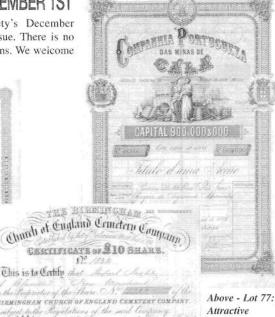
Lot 103: Scarce Kentucky share, serial no. 14, lithographed in gold ink. Estimate £40.



Lot 116: Orange and yellow 1902 Preferred



Lot 63: Rare Channel Isles bearer share, 1907, British company, French revenue stamp. Nice vignettes of fire fighters and a shipwreck. Estimate £35.



Lot 30: Birmingham Cemetery "in the Year of our Lord 1848". Estimate £28.



Portuguese mining share,



Lot 45: Fine cigar share showing tobacco growers. (Lots 46 & 47 have similar vignettes.) The shareholder is entitled to a special discount of 10% on cigars from Martins and from the North Borneo State Cigar Syndicate. Estimate £12.

ANOTHER POMBAL SHARE, IN MYSTERIOUS CIRCUMSTANCES

he Marquis de Pombal (1699-1782) was Portugal's leading statesman of the 18th century, and one of the most enlightened leaders in all Europe. Among his very many achievements in the

modernisation of Portugal was the foundation of six companies, the country's earliest, to develop Portugal's economy.

Two companies were internal: Companhia Geral das Pescarias Reães do Reino do Algarve (to promote fishing, especially of tuna, in the Algarve) and the Companhia Geral da Agricultura das Vinhas do Alto Douro (for the production of wine, now known as Port, in the upper Douro Valley). Two were to promote trade with, and in, the north coast of Portugal's colony of Brazil, including bringing slaves from Africa: Companhia Geral de Pernambuco e Paraibá and the Companhia Geral de Grão Pará e Maranhão. Lastly, two companies, about which we know very little, were to promote the Indies trade. Shares of the first four companies, although rare, are known to scripophilists, and their stories have appeared in auction catalogues and in our past issues (Journal September 1992 and November 1995). The shares of the Indies companies have never been seen.

The Marquis de Pombal was extremely progressive, and one of his achievements was to break the absolute power of the Church in Portugal. However, 1777 brought the accession to the throne of Queen Maria I, who was under Church influence, and Pombal lost his power. His companies declined, and were liquidated some years later.

Until recently, only two examples were known to us of a share in the Grão Pará e



Maranhão company, but a small number just discovered (we know of

only three) now present us with a mystery, because they carry dates up to century after company's business was liquidated. One consists of what we believe to be an original printed share from the 1760s, bearing the fine embossed seal of the company, but with all the handwritten detail completed in 1891 under the instructions of a court in Lisbon, to meet a legal requirement for a duplicate

of the original share. Two others we have seen were 'issued' to the Queen in 1781 for investment in specific voyages (one to the Malabar coast of Southwest India, and the other to the Coromandel coast and Bengal, in the Northeast). These two certificates appear to be duplicates made in 1844, apparently printed on original paper, although with no seal this time.

What was the value remaining in these certificates that made duplicates necessary decades, even a century in one case, after the voyages had been completed and the company's business liquidated?

Share of the Vinhas do Alto Douro, 1769, with dividend stamps to 1970



SCRIPOPHILY Yr 21 No 4

Share of the Pescarias Reães do Reino do Algarve, 1785



Share of the Pernambuco e Paraiba Company, 1769



The Company for the Cultivation of Wines in Pennsylvania

Earl E Moore

Agriculture,

importing from Europe.

miles downstream.

Ninety acres of the

estate, including the residence, were on the

east bank of the river. Within five years,

Lagaux had improved this property with a

ferry, lime kilns, a shad fishery and a saw

mill. The remaining 116 acres, on the west

bank in Lower Merion Township, included

Lagaux was involved in many business and

scientific enterprises, was an active member

of the Philadelphia Society for Promoting

vineyards with French root stock. He had

observed that native grapes were very

prolific and that the soil and climate compared favourably with Italy and France.

He established one of the first vineyards in

America, on four acres (1.6 hectares) of land

near his house, and found that his wines

compared favourably with those he was

and envisaged planting

he Company for Promoting the Cultivation of Wines in Pennsylvania was one of the earliest wineries in America, and its founder, Peter Lagaux, was among the first to improve local grapes by using French root stock. Within a year of establishing his vineyard, his efforts

attracted the favourable attention of George Washington other and notable men

Lagaux was born Alsace-Lorraine. France, in 1748. 1781, in the

of the time.

An entry in Lagaux's diary for July 22, 1787, states: "This day General Washington, General Thomas Mifflin and four other members of the Constitutional Convention did us the honor of paying us a visit in order to see our vineyard and the bee business." He interested Washington and James Madison in improving the quality of native grapes, and induced President Thomas Jefferson to advocate a duty on imported wines in order to encourage home production. Other distinguished men who visited or corresponded with Lagaux included Benjamin Franklin, Benjamin Rush, the Marquis de Lafayette, David Rittenhouse and Jerome Bonaparte.

In 1802 Lagaux incorporated the Company for Promoting the Cultivation of Wines in Pennsylvania, to grow grapes and produce wine on part of his estate near the house at Spring Mill, and sold \$20 shares, fully paid. The first President was Peter Muhlenberg, a former Anglican priest, a distinguished

さいないべきいないだないないないないないないないだけだいない philabelphia, 22. Nomed ... 1805. Paul Summer brilds one There in the Company for promoting the Caldina Mints in Lexenopleanies, for which he has paid Electry Dollars in full; transferable in Presence of the Transverse. service of King Louis XVI. with

An early share of the Company. 1805, signed by President Peter Muhlenberg and Treasurer James Vanuxum. On the reverse, it is transferred to Peter Lagaux's sonin-law. A share signed by Hugh Ferguson as President was shown in our May issue.

1785, having been warned not to try to rescue his family, he boarded a ship of William Davis bound for Philadelphia. Upon arrival, he found many compatriots who had fled from France, and applied for citizenship of the new United States. In January 1786, Lagaux purchased in Pennsylvania, an estate of 206 acres (83 hectares) that included a large house and outbuildings called Springettbury, located on hilly woodland. The purchase price of £3,300 was to be paid in instalments. The

property was divided by the Schuylkill River

at Spring Mill, Whitemarsh Township.

Spring Mill was a very active commercial

centre with river traffic to Philadelphia, eight

undercurrents of revolution throughout

France, Lagaux was in a precarious position.

He was sent on government service to

Martinique and Guadeloupe while his wife

remained in France with their daughter. In

Revolutionary brigade commander at the battles of Brandywine, Yorktown and elsewhere, second-in-command to Baron von Steuben, and, 1785-88, Vice-President of Pennsylvania. In 1802-1807, the years of his Presidency of the wine company, Muhlenberg was also the Collector of Customs for Philadelphia! On his death in 1807, he was succeeded as President by Hugh Ferguson.



Peter Lagaux's house at Spring Mill, Pennsylvania, showing the entrance to the underground vault for storing wines and grapes.

Peter Lagaux's business practices brought him the threat of "Sheriff's sale" several times, and his son-in-law, John Righter, acquired company stock as it became available, to keep the property in the family. The enterprise flourished for several years after internal but finally ceased management problems. Lagaux had lived for many years with his American "housekeeper", with whom he had two daughters, and he eventually married her in 1821, after the death of the wife he had left in France. He died in 1827, a wealthy man. The house at Spring Mill, now on the edge of the industrial warehouse town of Conshohocken, Pennsylvania, has been restored and is occupied by the National Park Service's Registry of Historic Trust. The wine and grape storage facility can still be seen.

The author obtained this history several years ago from a descendant of Peter Lagaux.

Other information has been obtained from the libraries at the American Philosophical Society (of which Lagaux was a member), Haverford College, Montgomery County Historical Society and the Pennsylvania Historical Society.

US CORPORATION FOLDS AFTER 314 YEARS

We were amazed to read in the Philadelphia Inquirer of August 10 (Associated Press report by Jerry Schwartz) that "the nation's oldest corporation", the East Jersey Board of Proprietors, will soon be dissolved by a court. Thinking about it, we were even more amazed that a corporation so old is still in existence. The Board was formed in 1684. Its 24 members (one of them William Penn) originally held, in 24 "proprieties" or shares, the ownership and rights to government of the eastern part of today's New Jersey. However, through the eighteenth century, the shareholders (increased to 96) progressively ceded or sold their rights and the majority of their property, and latterly the Board's primary responsibility has been investigations into title.

The shares are thought mainly to have down the original passed to owners' descendants, who have received dividends in land and cash. Fewer than half the present shareholders live in New Jersey, and some are in Europe, and they have now decided the corporation should be wound up, mainly for fear of liability for environmental and other legal problems. The real estate operations have been sold to the state for \$300,000, and the diminutive office building to the city of Perth Amboy for \$1. The state archive at Trenton has been given the records and maps, including the original deeds, and hopes to open them to the public in the next year or two.

We would be delighted if anyone could show us what the shares look like. We conjecture that, certainly in the earliest period, they would have been in the form of large, manuscript deeds of transfer, on vellum, but we have no idea what more recent documents would be like.

The Board's West Jersey "twin" continues in business with 3,200 shareholders.

We are grateful to Earl Moore for bringing this to our attention.

Buffalo Bill and Pawnee Bill

Frank W. Hammelbacher

William Frederick Cody, known as Buffalo Bill.

uffalo Bill Cody and Pawnee Bill Lillie are two of the best known figures of the American Wild West. Toward the end of the last century and the beginning of this one, as the Western frontier era came to a close, the public's thirst entertainment and knowledge propelled these gentlemen to lengthy and profitable careers. The stock certificates which survive from that time can be seen as markers along their very different financial paths.

William F Cody's history has been widely recounted, though the truth is sometimes hard to discern, as he deliberately blended fact and fiction in creating his own myth. Born in 1846 in Scott County, Iowa, he moved with his family to Kansas in 1854, and as a boy had jobs riding as messenger for supply trains and, briefly, for the Pony Express. Before he was 20, he was scouting against the

Indians and raiding the Confederates. His nickname came from killing thousands of

buffalo as provisions for workers of the Kansas Pacific Railroad. In the 1870s he was a scout and guide for the Fifth Cavalry.

In 1872-83, after meeting Ned Buntline, the promoter and writer, Buffalo Bill starred in touring melodramas. He modelled his stage outfits on both his actual clothing and on the buccaneers, and then brought the fanciful style to the West. He interspersed his stage acting at various times with his

military activities - an unusual way to spend the "off season"!

Buffalo Bill's Wild West Show was founded in 1883. It was the first show of such scale mixing authenticity and drama, as he was able to draw on his showmanship, knowledge of the West, and his camaraderie with the characters of the West. He was

Share no. 12 in
Buffalo Bill's
Wild West
Company,
issued to "Cody
& Salsbury" in
1887 and
signed
by them both,
as President
and Treasurer.



renowned for treating all with respect. Important performers, such as Annie Oakley, Johnny Baker, and Chief Sitting Bull, were proud to work with Cody. "Little Sure Shot"

bragged that never had a contract in nearly two decades. By 1887, after a very successful run at New York's Madison Square Garden, the show was invited to represent the United States at the British celebration of Oueen Victoria's Golden Jubilee.

Thus it was in March of 1887 that Buffalo Bill Cody had to turn to traditional methods of raising capital for his London performances. With typical showmanship, the Buffalo Bill's

Wild West Company stock incorporates large size, stunning vignettes, and a striking orange border. It was partly lithographed and partly engraved by the American Bank Note Company. The personalised images were likely taken from various Cody posters (circus bill posting was a major early form of advertising). The certificate shown is signed by Cody and his longtime business partner, Nate Salsbury. There were five original

shareholders in the company.

This propitious beginning was unfortunately not to last. Cody sold the Wild West Company in 1913 and had to continue performing for others, while engaging Herculean letter-writing efforts to make good his fortune. Later in life, he went away from the business he knew, and speculated in real estate and mining. Among other bad investments, he lost a fortune in the Cody-Dyer Mining and Milling Company and the Cody's Wyoming Coal company. Incredibly sadly, at the end, over 70, he had to be helped into the saddle



for a token ride around the ring. He died in 1917. A Cody-Dyer stock, signed W F Cody, was the first Buffalo Bill stock on the scripophily market (in 1991). It is attractive, with a gold border and seal, and a mining vignette. Small numbers of this certificate have since been seen, as well as a handful of the stock of the Wyoming Coal Company, also signed by Cody.

1918 share signed by G W Lillie - Pawnee Bill. Printed by Goes of Chicago.



awnee Bill - Major Gordon W Lillie was born Illinois in 1860. He went West in 1875, intending to become a cowboy. After living with the Pawnee Indians various frontier jobs, he worked for Buffalo Bill from 1883 until 1887. He then founded a Wild West show of his own that did not succeed, though he remained extremely popular with all he met. At noon on April 23,

Pawnee Bill (centre), his wife May (left) and several of his Indian performers.

Yr 21 No 4 • 1889, he led a group of "boomers" in the rush into Oklahoma, when the Indian Territory was opened to white settlement by proclamation of President Harrison. From 1890 until 1909 he again ran a Wild West show, this time very successfully. In 1909 the two Bills merged to form "Pawnee Bill's Great Far East Combined with Buffalo Bill's Wild West".



A joke "Annie Oakley share" designed by the author.

After a bad season in 1912, and with creditors chasing Buffalo Bill, they sold out in 1913. Pawnee Bill emerged with his finances intact. The Pawnee Bill Refinery was opened in 1918 at Yale, Oklahoma, in true circus style, with pageantry and feasting. The company did extremely well for many years, with contracts for all it The Pawnee Bill Oil could produce. Company stock certificate is not as elaborate

as that of the Buffalo Bill's Wild West Company, but it is one of the better printing jobs by Goes (1), with a vignette of oil wells, and a gold seal. The one shown is believed to be one of two that came from GW Lillie's estate, and was signed by him in a very joyous period in his career. He spent his later years raising prize livestock at his ranch near Pawnee, Oklahoma, and making

> investments until his death as recently as 1942.

The stock certificate that I would really like to see, but doubt I ever will, is from Annie Oakley. As a fantasy, have therefore manufactured the "Annie O.'s Gold and Silver Mining Company". It is a computer composite. Can the sharpeved reader point out the many impossibilities?

References

Pawnee Bill, G Shirley, University of New Mexico Press, Albuquerque, 1958

Compton's Interactive Encyclopedia, 1998 edition, TLC Properties, Cambridge MA

The author also thanks the Buffalo Bill Historical Center at Cody, Wyoming.

(1) Goes, a Chicago company, was the market leader in printing "off the shelf" stock certificates (Journal, November 1996).

The South Careling theater Forms agrees not to give public with of payment earlier than the First day of March, & Do Vens thousand any Charles 19 8 5 5 400 2, 1866.

Stamped agreement clause on the reverse of the bond shown

Charleston, R. W. Opel 5, 1865.

Imprinted Revenue Stamps

Identical, but

unstamped, agreement clause on the reverse of a \$500 South Carolina Rail Road bond, issued earlier than the one

shown

The South Carolina Deal Road Company here's agrees not to give public notice of payment earlier than the First day of March, A. D., One thousand eight hundred

Imprinted Revenue Stamps on US Bonds Part 3 Under-payment of Taxes

Ronald E Lesher

he \$500 bonds of the South Carolina Rail Road Company provide us with an example of the under-payment of US taxes during the period of use of imprinted revenue stamps. On the reverse, the bonds have an agreement clause (see facing page). The bonds have a printed date of April 2, 1866, and the lower-numbered examples are stamped only with a 25 cent imprint. This stamp is paying the 'inland exchange' rate of 5 cents per \$100, since these bonds are simply a promise to pay [explained in our May issue - Ed.].

Yet some higher-numbered \$500 SCRR bonds, otherwise identical, have two imprinted revenues: a 25 cent on the face of the bond and a 5 cent imprinted over the agreement clause on the reverse, for the taxation correctly due on a separate agreement [see our August issue - Ed]. The bonds with the 5 cent stamp must have been issued in 1872 or later, even though they show the same 1866 "issue date" as the lower-numbered examples, because the type of revenue stamp used was only introduced in 1872. I strongly suspect that, knowingly or not, the company did not request a 5 cent stamp for the agreement clause on the earlier bonds.

Until recently this was the only clear example of under-payment that I could cite, but at a recent stamp show I was able to view a fair number of bonds, and no fewer than five examples turned up. All of these are \$1,000 bonds with a \$1 imprinted ad valorem stamp but no additional stamp on the Trustee Certificate:

- Chicago, Danville & Vincennes Rail Road, March 12, 1872
- Cincinnati, Lafayette & Chicago Railroad, July 1, 1871
- Indiana & Illinois Central Railway, July 1, 1871

- Flint & Pere Marquette Railway, September 4, 1868
- the Knickerbocker Hotel, December 5, 1871

Beginning in April, 1867, all documents sent for imprinting were required to obtain the prior approval of the Commissioner of Internal Revenue. This procedure was instituted to eliminate the under-stamping of documents, the South Carolina Rail Road bond being a prime example why such a procedure was needed.

All five of the under-stamped bonds listed above fall into the period when they should have been submitted to the Commissioner of Internal Revenue before imprinting. Was the Commissioner's Office confused about the stamping of these bonds? Or did they slip by without being reviewed? I prefer to think that they were improperly evaluated by the Commissioner's Office. For I think it most unlikely that the American Phototype Company, which had almost lost its imprinting contract with the government in January, 1866, would endanger itself by violating the government directive for review and approval.

Below: \$500 South Carolina Rail Road bond dated 1866 but believed to have been issued after 1871



The author is President of the American Revenue Association.

ANGLO-SCOTTISH WAR LOANS

Brian Mills

erendipity has recently uncovered two certificates for war loans, authorised within two weeks of each other, by opposing sides in the civil war that tore the British Isles apart 350 years ago. One of the loans was authorised by King Charles I on February 14 1644. The other was authorised on February 2 1644 by the Scottish Parliament.





abolished bishops. This act provoked military action by the English. A few months later, in 1640, the Scottish

"Covenanters" invaded England and gained the upper hand, but the fighting was ended by a truce, and conservative Scottish nobles combined against the Scottish Covenanters.

1641 saw a rebellion in Charles' third Kingdom, Ireland, and increasing disputes between the King and the bishops on the one hand and the English Parliament on the other. In January 1642 the King left London and, after fruitless negotiations, in August declared war on the English

Parliament. He marched on London, but was forced back. Skirmishes and negotiations followed. In August 1643 the English Parliament made an alliance with the Scottish Covenanters, and the King made peace with Ireland. In January 1644 the Covenanters invaded England to join their Parliamentary allies, while the King's supporters in Scotland armed themselves.

Major battles were fought in 1644 and 1645. Covenanters and Parliament beat the royalists at Marston Moor, royalists beat Parliament at Lostwithiel, Scottish royalists beat their compatriot Covenanters at Tippermuir, Parliament lost at Newbury, Parliament won at Naseby. In 1646 the King



Charles I toan certificate for £500 dated December 19, 1625, at Hampton Court (London). This promises repayment in 18 months, at no interest, and is similar in wording to forced loans of earlier monarchs. These loans were known as Privy Seals because of the royal seal that was attached (in wax) in lieu of the monarch's signature.

1638 saw the beginning of what is now often called the English Civil War, but was in reality a interlocking complex of factional armed struggles throughout the British Isles. King Charles I had succeeded to the English and Scottish thrones in 1625. In 1633 he decided that the English Book of Common Prayer should be introduced in Scotland, a decision which led to rioting. In 1638 the Scottish Assembly drew up a National Covenant abolishing the Book of Common Prayer, and later



surrendered to the Scots and was handed over to the English Parliamentarians. The English Army began to rebel for lack of pay, the King escaped and made alliance with the

Scots (who discovered religious differences with the English), there was a rebellion in Wales. sections of the English Army mutinied, Scots invaded England but were defeated by the Parliamentarian General Cromwell, the Army fell out with Parliament, Cromwell took command of the Army and occupied London. In 1649 a republic was declared and King Charles I was beheaded. Cromwell suppressed the rebellion in Ireland and in 1650 defeated the Scots, now led by King Charles II.

How was all this mayhem paid for? In part by loans, some of them 'forced' by law or arms or moral pressure.

On February 2 1644, the Scottish Parliament passed an Act "for raising of Moneys for a present supply to the Armies sent to England and Ireland". The loan certificate states that interest will be paid "conforming to the Laws of this Realme" but the rate is not specified - an indication that the loan was not commercial. Repayment was to be made, as a first priority, from money expected from England or from excise duties.

Loan certificate for £100 dated February 14, 1644 (1643 in the old fiscal calendar), signed at Oxford by King Charles I. In time of civil war, it was perhaps felt necessary for the King himself to sign, to prove authenticity. Unlike the earlier forced loans, the text is very detailed in its appeals for loyalty and its description of the uses for the money, increasing the moral pressure.

Just two weeks later, on February 14 1644, King Charles, encamped at Oxford, authorised the raising of a £100,000 loan "to resist and suppresse all such of our Subjects of Scotland, as have in a hostile manner already entred, or shall hereafter enter into this Kingdome". Subscriptions

were invited "as a free and voluntary expression of your Affections", though the demand does point out that the King is otherwise entitled to require personal

Defined by the Americk Physical Scooling Caroline Second day of February

all Environment and and harpe days.

military service, and also that, if the money is raised, subjects escape unrulinesse of Our Souldiers. which is now in present Agitation". Two rather arguments! "We promise to repay as soone as God shall Us." know

his will "the strong enable We now the outcome!

Loan certificate for 600 merks (= £400),signed at Edinburgh on August 22, 1644, by members of the Scottish Parliament, including the Earl of Lauderdale (later a distinguished minister in Charles II's government) and Baron Balmerino (President of the Parliament, sentenced to death for treason in 1635, then pardoned)

OTTO MEARS, COLORADO RAILROAD PIONEER

Theodor Isler

tto Mears was a true pioneer of railroad construction in the mountains of Colorado. In his time he had been a newspaper- and ice-cream-seller, gold-miner, soldier, wheat-farmer and a friend of the Indians. In the mountains of Colorado his mills, toll-roads and railroads made him millions, lost them and made them over again.

Mears was born in 1840, today's Lithuania (at that time part of Russia), of a Russian-Jewish mother and her English husband.

her English husband. After an unsatisfactory childhood he found himself in Ireland, from where he emigrated to the USA., and reached California, via Panama. Having arrived in San Francisco, he found the uncle who was to receive him had

moved away to Australia, since the California gold rush was over. Otto was only 11 years old but did whatever work was available, including work in the goldmines.

After eventful service in the Union Army in the Civil War, he finished up in the

San Luis Mountains of southwestern Colorado. He established a sawmill and a grist-mill at Conejos. Colorado, in 1865, and soon realised the importance of transport links in the area. which was just opening up. Beginning with a road over Poncho Pass, he built a network of over 200 miles of toll-roads. The growing

concentration of mines in the area used the roads, but they were expensive and inconvenient for the

transport of large quantities of ore. The answer lay in railroads. Mears' first was the 25-mile (40km) narrow-gauge Silverton Railroad, linking the town of Silverton, over the 11,000-foot (3400m) Red Mountain Pass, with Ouray.

Right: Rio Grande Southern bond, 1890, signed by

Otto Mears

as President

Otto Mears

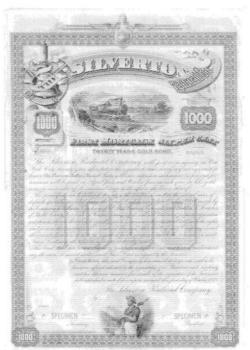
1840-1931



1882 stock of the Silverton, Ophir & San Miguel Toll-Road Company, Colorado



The best-known of Mears' railroads was the Rio Grande Southern, a 180-mile narrow-gauge line from Ridgway to Durango. This line is considered Mears' masterpiece. He was able to build this because of the financial support of the Denver & Rio Grande Railroad.



The Silverton Northern, opened in 1896, reflected Mears' unbounded optimism. The mines in the area produced mostly silver, and large quantities of it. However, in the early 1890s the price of silver had begun to fall. The US Government, the principal buyer, was overbought, and stopped buying in late 1893. The price crashed, bringing the closure of many mines, and stopping production at most of the others. Hundreds of hotels, shops, workshops, bars, etc. went out of business. The Rio Grande Southern declared bankruptcy, and was taken over by its principal shareholder, the Denver Rio Grande. Otto Mears and his colleagues were close to ruin.

Then Mears moved to Washington DC, where he built the Chesapeake Beach Railroad in 1897-99. In 1906, in New York, he became President of the newly-formed Mack Brothers

Scripophicy Yr 21 No 4

A specimen gold bond of Mears' first railroad, the Silverton, dated 1888 (Photo: here and on cover, courtesy of Gerald Payne)

Below: 1892 share issued to Otto Mears

The third and last of Mears' Colorado lines was the Silverton Northern Railroad. This ran north-east from Silverton to the rich silver-mines of Eureka, 10 miles away, at 10,000 feet (3000m). In 1905, it was to be extended to Animas Forks, a further 4 miles, and 1300 feet (400m) higher. The gradients were so steep that the locomotive could move only two empty trucks up or three laden trucks down at a time.



Manufacturing Co. 1907 saw a return to Colorado, where he managed his holdings. In 1911 he moved to Pasadena, California, living in the Maryland Hotel, which he partly owned, until he died peacefully at the age of 91.

Edited by Howard Shakespeare from Theodor Isler's articles published in HP Magazin in 1996/97, and used with permission. 1918 share signed by Otto Mears as President

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AUCTION REPORT JULY - SEPTEMBER

Over \$500,000 on the hammer 90% in Europe

The third quarter is always a quiet time for scripophily auctioneers. This time we report only four auctions in the July-September period. Together with estimates for auctions unreported, the total sales on the hammer were around \$550,000 (£330,000/DM950,000), 90% in Europe. These sales have not been reported - R M Smythe, September 18, 100 Confederate lots; HJW Daugherty, September 20, 100 US lots.

THE MIDDLE WAY

Faced with falling attendances at auctions in Germany, auctioneers are seeking ways to make their events more interesting. RAAB-Verlag organises a ladies' programme of tours for scripophilists' partners. Hanseatisches Sammlerkontor this time had a lecture by an American mines expert, before auctioning Cripple Creek material, and plans a presentation, with slides, about Hamburg shares at its auction in February.

Now FHW, the world's largest scripophily auctioneer by far (by total sales value and by number of lots) has come up with the "dual system auction" - part public, part mail bid, with an innovative idea that we report on page 33.

AUCTION PREMIUMS

Most auctioneers charge a premium to the buyer, as well as premiums sales commission charges to the vendor. In Europe this is usually 15% plus tax (VAT etc) on the premium, and in the USA 10% plus a sales tax applicable to local bidders only. The figures given in our reports, for individual lots and for total sales, exclude the premium and taxes. We show each auctioneer's premium at the end of our report.

HANSEATISCHES SAMMLERKONTOR

Hamburg, 5 September

A praiseworthy innovation at Michael Weingarten and Christian Schroeder's 6th auction was a presentation about Cripple Creek Gold, given by Brian Levine, the specialist dealer from Crested Butte, Colorado. This creditable effort by the auctioneers achieved 79% sold in the special section of 24 Cripple Creek lots, though only two (the mixed lots of 20 stocks) went over their start prices - 20 pre-1900 pieces made DM3,800 (\$2,200), and 20 post-1900 DM1,700 (\$1,000). The highest single price was DM3,000 (\$1,700) for an 1897 Gold Crater Mining Co, described as of museum rarity.

The main part of the auction comprised 100 foreign pieces and 600 from Germany. Overall, 56% sold, for a total hammer price of DM147,000 (£50,000/\$82,000). The top price was DM12,000 for a share of the Union for Sea and River Insurance of Stettin

A colourful chocolate company share - David Söhne AG, 1907 - made DM850, well above its DM550 start price

(translation), 1857, followed by DM10,000 for an 1864 share of the Hannover Zoo. Both of these sold at their start prices. The limited number of attractive new pieces brought strong prices, well above start price.

Buyer's premium 15% + tax

One of the well known US Treasury War Bonds, 1944, sold at its start price, DM500 (\$290)

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HP AUKTIONEN

Bern, 5 September

The two Swiss auction houses, HP of Bern and Ineichen of Zürich, have arranged their activities so that Ineichen handles the more expensive pieces, while HP offers those in the middle and lower price ranges. Thus the material in this HP auction was often well known. There were 358 lots, of which 68% sold, for a total of SFr42,000 (DM51,000/£18,000/\$29,000). The values

quoted in the catalogue were estimates, not start prices, sometimes with no reserve, and some lots sold at only 30% of the estimates.

The top two prices were both for Swiss railways - SFr2,300 for a still valid share from 1887 of the Frauenfeld-Wyl Railway, and SFr1,100 for a 1931 share in the Emmenthal Railway. Best price for a foreign piece was SFr1,021 (sic - \$700) for an 1855 share of the New Albany & Salem Railroad.

Buyer's premium 15% + tax

2000

SCRIPOPHILY

Yr 21 No 4

IAB

Berlin, 19 September

The IAB Berlin auction catalogue followed its usual bilingual approach, with German material described in German, and all others in English. There were no fewer than 1,530 lots, 10% more than last year, but results were slightly down on last year, with 57% sold, for a total of DM274,000 (£95,000/\$156,000). There was an unusually high ratio of German pieces unsold, partly due to the smaller number of German dealers these days, and partly perhaps that dealers are waiting for the first Reichsbank hoard sale, expected in 1999, when stocks might be bought at lower prices.

Much of the best material was from Berlin itself, the finest of which was a share from 1827 of the Berliner Brau-Verein, probably the earliest German brewing share known. This was unsold at the start price of DM12,000, but was sold after the auction for DM11,000 (£3,800/\$6,300). The next best price was DM9,500, also for a fine Berlin piece, not so early (1871) but most decorative - the Berlin Centralstrassen AG, which started at

DM8,000. However, the top-priced piece in the auction was not from Berlin but from Hamburg - the North German River Steamship Company (translation), 1857, which provided services on the Elbe River- sold for its start price of DM15,000.

The best non-German prices were for popular classics - the Fabrica de Faianças, 1884, at DM7.000, and the

Finnish share of the Fredrickshamn Railway, 1899, which made its start price of DM900 San Fernando de Sevilla, 1748, at DM6,500, both at a realistic price in view of today's markets.

Buyer's premium 15% + tax



1857 share of the North German River Steamship Company, sold for its start price of DM15,000



A striking 1904 share of La Electrica del Cenia SA, a Barcelona company, which sold for DM650



A 1918 Liberty Loan Bond issued by a company in Baltimore, unsold at its start price of DM180(\$100)



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Frankfurt, 26 September



Top price at DM30,000 (\$17,600) was paid for an 1844 share of the 'Union for the Protection of German Emigrants to Texas'

his was a very large auction, with 1,850 lots, but not all were offered in

FHW's Jörg the room. Benecke admits that his large auctions, with up to 2,000 lots, are a torture for the collector who attends in person, and has to sit for hours through sections that are of no interest to him, nor perhaps to anyone present. So this time, only about one-third of the lots were offered for sale in the auction room. The other two-thirds were marked in the catalogue for mail auction. However - and this is the innovation - anyone attending the auction could ask for any of the lots marked as 'mail bid', to be offered in the room instead. This ensured that all lots of interest to anyone in the room were offered by public auction, but time was not wasted hammering down lots that

had only mail bids or no bids. The mail bidders, of course, were not affected in any way. We think this idea will be very popular.

The results were below our expectation from recent Freunde events. Total hammer prices came to DM404,000 (£139,000/\$245,000), 18% down on last year, and just 49% of lots were sold. As well as an apparent reluctance to buy German material ahead of next year's Reichsbank hoard sale, there was surprising weakness in the US material, with only 40% sold. One reason must have been the high level of the start prices. While the US



market has recently shown significant price strength in the better quality items, quite a few of these lots were priced even above those levels.

There were 1,000 German lots and 600 American. The top price paid was DM30,000 (£10,300/\$17,600) for Share No. 11 (1844) of the Mainz Union for the Protection of German Emigrants to Texas This was followed, at (translation).

1860 share of Oberhohndorfer Schader Steinkohlenbau. sold for its start price of DM12,500

Yr

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DM20,000, by the 1827 share of the Stettin

Steamship Union (translation), one of the earliest German shares known and possibly a unique piece. DM9,000 was paid for a Hannover Zoo share, 1865.

DM7,500 (\$4,400, the start price) was the highest price paid for a foreign piece, the

highly decorative North Missouri Rail Road bond of 1858. A few American lots found keen room bidding, for example, a Central Branch Union Pacific stock, 1895, of which there are said to be only 4 or 5 known, made DM4,800 (\$2,800) from its start of DM3,500, and a Porter Teletype Co share,1888, fetched DM3,200 (\$1,860), against a DM2,500 start price. Other firm American prices were for the Zodiac Steamship (DM4,300/\$2,500), a Humboldt

A fine English share, Leeds & West Riding Banking Company, on vellum, 1836, believed to be unique, sold at its start price of DM1,500 (£520)

Canal share, 1867, and the proof of the Union Pacific Railroad stock shown in our March issue (both at their start price DM4,000/\$2,350). A Philadelphia & Lancaster Turnpike share, 1795, signed by Bingham, went cheaply at DM1,100 (\$650) from a start price of DM750. However, these could not disguise the sea of US unsolds.

There was relatively little on offer from countries other than Germany and the US, but it was often quite modestly priced and sold well. A fine selection of reference

> b o o k s, m o s t l y German, sold at high prices after lively bidding.

Buyer's premium 15% + tax 1859 share which sold at the start price of DM4,500 (\$2,600) - guano is the accumulated droppings of sea birds, formerly mined for fertiliser





Hotly contested to DM4,800 (\$2,800) from a start at DM3,500



Fish in a barrel on this 1881 share that made DM1,400 (\$800) from a start of DM1,000

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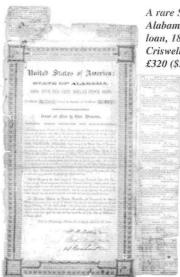
Coinciding with the London Paper Weekend, this auction attracted more people to the room than usual. More than 40 worldwide collectors and dealers helped the sale to achieve 80% sold, for a total of £19,000 (\$31,000/DM53,000) from 94 lots.

Americans sold well, every one of the 28 lots finding a buyer, including a long run of Confederates and Southern States. An 1859 American Express, signed by Butterfield, sold for £600 (\$1,000) and a 1795 Philadelphia & Lancaster Turnpike, signed by Bingham, made £520 (\$880).

Two boxes with some 3,000 Southern Railway shares, 1920s-1940s, unsold at previous auctions, sold for £330. Amongst old favourites, a 1919 Claridges Hotel made £55, and a Channel Tubular Railway 1892 sold for £150. Some early English canals, all seen before, sold cheaply for lack of demand from the German market - Gloucester & Berkeley 1794 on vellum (quite scarce) £230, Grand Junction 1804 with vignette £150, Witham Navigation 1813 on vellum £110. Some 1883/84 Panama Canal bonds sold around £200/£260 each. A rare 1835 vellum share of the National Bank of Ireland, which



Monmouthshire Railway & Canal share transfer, 1854, with a small tear, sold for £220



A rare State of Alabama \$1,000 Ioan, 1852, not in Criswell, made £320 (\$540) SCRIPOPHILY Yr 21 No 4

ALCTIONS



Two of these rare Edison stocks showing Santa Claus on a sleigh made £650 (\$1,100) the pair.

merged into the Williams & Glyns Bank in 1970, sold for £620.\

Buyer's premium 15% + tax

IBSS

London, 2 October

The IBSS sale achieved 77% sold. Amongst Americans, the Confederates and Southern States all sold, but there were gaps amongst the railroads. Some Russian companies were not wanted, but the cities and banks sold well. The Chinese all sold, and Europeans did well, except Hungarians. The total sale came to £2,351.



Werner Kürle bidding from a back seat.

Buyer's premium NIL

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Auction commission	745		942	
Interest received (gross)	1077		543	
(Loss)/Gain on foreign exchange	(137)		(42)	
Total Income		14431)	13208
Expenditure				
Publications - production	5855		5006	
Publications - postage	3013		2626	
Computer, office and committee expenses	1543		770	
Stationery	351		1252	
Meeting costs, less fees	166		231	
Auction catalogues & Insurance	560		543	
Advertising	78		43	
Credit card charges	268		155	
Taxation on interest	226		130	
Total Expenditure		12060		10756
Surplus for period		£2371		£2452

BALANCE SHEET AS AT 31ST MARCH 1998

		1998		1997
Accumulated Fund	£	£	£	£
Brought forward	8841		6389	
Surplus for period	2371		2452	
Carried forward		£11212		£8841
Repesented by:				
Bank deposit accounts	5198		10120	
Bank and cash balances	488		1704	
Sundry debtors & repayments	1332		1349	
Investment Govt. Stock at cost	16939		4919	
Total assets		23957		18092
Liabilities				
Unexpired subscriptions	10581		6694	
Sundry creditors & accruals	1994		2427	
Taxation	170		130	
		12745		9251
Net Assets		£11212		£8841

Note: The cost of the holding of Government stock has been reduced by the amount of the bought interest.

REPORT OF THE AUDITOR TO THE MEMBERS

I have examined the accounts of the International Bond & Share Society above. In my opinion they give a true picture of the state of affairs as at 31st March 1998 and of the year then ending.

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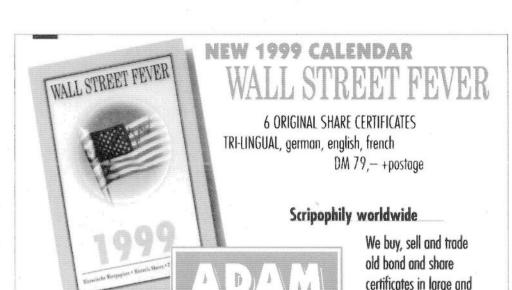
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